



Consensus Through Conversation: How to Achieve High-Commitment Decisions

By Larry Dressler

Berrett-Koehler. Paperback. Book Condition: new. BRAND NEW, Consensus Through Conversation: How to Achieve High-Commitment Decisions, Larry Dressler, Consensus is fast becoming one of business' most popular-but most widely misunderstood decision-making models. By involving people in the decisions that impact their work, companies develop a passionate team of workers, one that is committed to a future they've helped shape. This useful guide leads managers, consultants, and facilitators through the consensus-building process. It shows how to avoid common pitfalls like false agreement and the "illusion of inclusion." For anyone charged with getting groups to fruitful resolution on important issues, Consensus Through Conversation offers an invaluable reference.



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